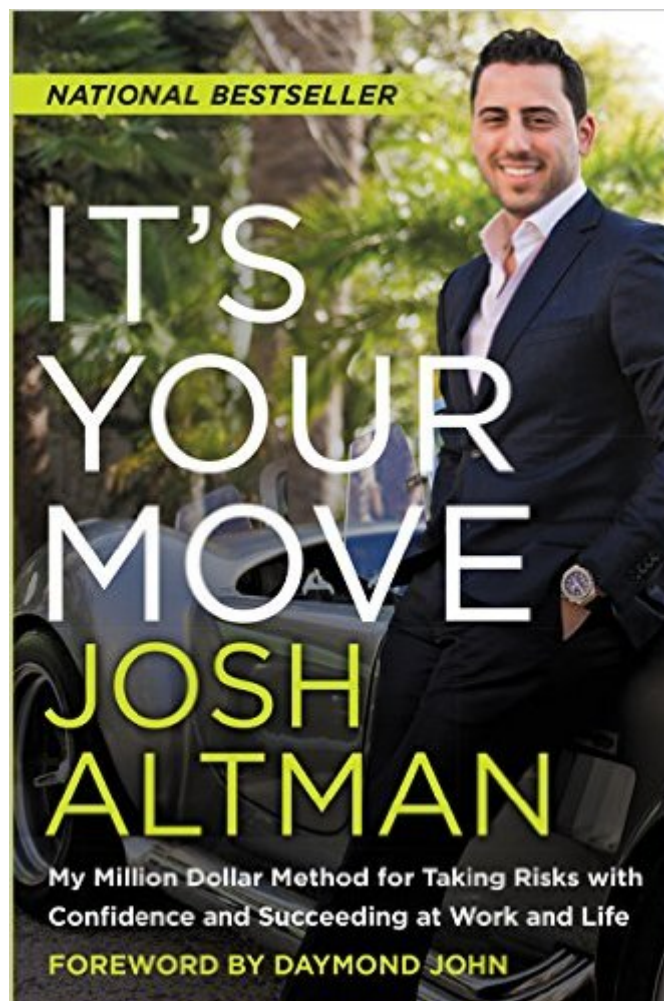


The book was found

It's Your Move: My Million Dollar Method For Taking Risks With Confidence And Succeeding At Work And Life



Synopsis

A Wall Street Journal Bestseller One of the stars of Bravo's hit series Million Dollar Listing Los Angeles reveals his trade secrets, offering aspiring entrepreneurs and established professionals tips and insights to help them outsmart the competition. Josh "the Shark" Altman has achieved extraordinary success in a traditional industry and in the most competitive real estate market in the country—all without being "discovered" or catching the proverbial big break. He worked for it. He figured it out. He failed. He learned. He wrote his own script. The key to his success? Confidence—informed, intelligent, calculated confidence. Calculated confidence means training yourself in your chosen field, knowing it so well that you can trust your gut instincts to guide you towards the best possible option. When key opportunities present themselves, you are ready to seize them. In It's Your Move, one of the stars of Bravo's hit TV series Million Dollar Listing Los Angeles shares invaluable and street-smart strategies for how to build your confidence, establish your reputation, master the knowledge you need to succeed, take the right risks, and course correct when you make a mistake. Drawing on his experiences negotiating multi-million dollar deals and offering impeccable service to his celebrity and high-profile clients, Altman shows you all the right moves to help you become better, stronger and more effective—whatever your profession or ambitions.

Book Information

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Customer Reviews

There are more one time reviewers here than most places I have seen for reviews. Usually that puts

up a red flag to me as to how well they judge a book, their knowledge of these types of books, and frankly most of them they are friends and acquaintances of the author, posting to get them some help on the review. With Kindle becoming more and more expensive one becomes more discriminating. Its a different case here because Josh is a tv star of sorts who has friends and admirers who might never have read this type of book, some, not all, because Josh is the author. I have been watching him since he first started and really enjoyed his personality although I suspect some of it pumped up for television to some degree. As an author he delivers. There is a lot of his personality in the book, and also I think, someone helped him research some of the sociological examples here. He acknowledges this to degree in the back of the book, although who is "writer" is I am not sure if its the script for the show, or this book. This book should also be listed in the "motivational" category because, boy, does it! I was so pumped up after the first few chapters I was read to go out and get a real estate license. Having been a commissioned salesperson, I have read a lot of these books, as well the think and get rich type and Josh's book straddles these categories. The A in Altman stands for ambitious, and it comes thru loud and clear. We learn how Josh started in the mail room and moved him self upward. He didn't have the advantageous family and social contact the other Million Dollar Listing LA guys had, which makes his current success even more impressive.

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